

TENNESSEE GENERAL ASSEMBLY
FISCAL REVIEW COMMITTEE



FISCAL NOTE

HB 608 - SB 1369

February 8, 2023

SUMMARY OF BILL: Removes the requirement for an individual applying for an insurance producer license to take a preparation program approved by the Commissioner of Commerce and Insurance (DCI) before taking the state insurance examination.

FISCAL IMPACT:

NOT SIGNIFICANT

Assumption:

- The Commissioner of DCI will be able to amend any policies in accordance with the provisions of this legislation within existing resources; therefore, any fiscal impact is estimated to be not significant.

IMPACT TO COMMERCE:

Decrease Business Revenue – Exceeds \$9,900/FY23-24 and Subsequent Years

Assumptions:

- According to the DCI website, approximately 172,000 insurance producers are licensed to do business in Tennessee.
- Private companies offer exam preparation programs for a fee which can range from \$99 to over \$150 per program.
- Since examinations will still be required, it is reasonably assumed that the majority of applicants will continue to take preparation program courses.
- The precise number of applicants that would have otherwise taken a preparation program course that will now opt out is unknown, but reasonably estimated to exceed 100 in an average year; therefore, there will be a decrease in business revenue exceeding \$9,900 (100 x \$99) in FY23-24 and subsequent years.
- No significant impact to jobs in Tennessee.

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CERTIFICATION:

The information contained herein is true and correct to the best of my knowledge.

A handwritten signature in black ink that reads "Krista Lee Carsner". The signature is written in a cursive, flowing style.

Krista Lee Carsner, Executive Director

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